



STEPS TO SUCCESS

Sharing by Four Distinguished ECONOMICS GRADUATES

致勝之道 - 經濟人談學經濟

Dr. Sophia HO

*Principal External Relations Specialist
Asian Development Bank (Econ 83)*

Mr. Harrison HO

*Managing Director
Nomura International (Hong Kong) Limited (Econ 86)*

Mr. Raymond CHAN

*Senior Vice President and Head of Syndications - Greater China
Sumitomo Mitsui Banking Corporation (Econ 83)*

Dr. Gordon TSUI

*Deputy General Manager
Hantec Pacific Limited (Econ 83)*

Dr. Sophia Ho

Principal External Relations Specialist
Department of External Relations
Asian Development Bank



Sophia Ho assumed the position of Principal External Relations Specialist in the Department of External Relations of the Asian Development Bank (ADB), in January 2009.

Ms. Ho is responsible for supporting the planning and implementation of the public relations strategies and programs of the Manila-based multilateral development bank. A key priority is to make ADB widely known and understood as a knowledge and results-oriented institution to reducing poverty in the Asian and Pacific Region, which is home to two thirds of the world's poor.

Ms. Ho, born in Hong Kong, China, has more than 16 years experience in development operations including project and program formulation and implementation. She has extensive field experience in South Asia and the Pacific working together with the government and nongovernment stakeholders to formulate and implement country strategy and programs in meeting the country's development needs. Her country responsibilities in the past years included Nepal, Bhutan, Sri Lanka, Fiji Islands, Samoa, Tonga, Cooks Islands, and Tuvalu. Ms. Ho was also instrumental in initiating ADB's South Asia Subregional Economic Cooperation (SASEC) Program including Bangladesh, Bhutan, India and Nepal. She worked closely with European member countries and partner agencies to foster support and collaboration.

Prior to her return to Manila headquarters in 2009, Ms. Ho served as Deputy Regional Director of ADB's South Pacific Subregional Office in Suva, Fiji Islands and Deputy Director of ADB's European Representative Office in Frankfurt, Germany respectively.

An economist by profession, Ms. Ho holds a doctorate in Economics from the University of Hawaii at Manoa, Honolulu, United States.

Mr. Harrison Ho

Managing Director
Deputy Regional Head of Wealth Management Division &
Head of Wealth Management Department, Hong Kong
Nomura International (Hong Kong) Limited



Mr. Harrison Ho is a managing director at Nomura International (Hong Kong) Limited, an overseas subsidiary of Nomura Holdings Inc., a leading financial services group and the preeminent Asian-based investment bank... He is the deputy regional head of the Wealth Management Division and head of the Wealth Management Department in Hong Kong. Mr. Ho is responsible for regional strategic planning, coordinating and recruitment of staff, and direct management of the wealth management teams in Hong Kong, Singapore and Bahrain. Prior to the current position, Mr. Ho is actively advises on Nomura's products and services to individual and corporate clients in Hong Kong, China, Taiwan, the Philippines, Thailand, Singapore, Malaysia, Indonesia and the Middle East.

Mr. Ho received a Honors diploma in Economics from Hong Kong Baptist University in 1986 and a MBA degree from the University of Strathclyde, Glasgow, England, in 1995. He began his career as an account executive at Nomura upon graduating from Hong Kong Baptist University and has been working at the company for more than 23 years. Over his tenure at Nomura, Mr. Ho has witnessed several rises and falls in the world-wide economy and has gained priceless expertise and experience in the financial industry.

Mr. Raymond Chan

Senior Vice President and Head of Syndications - Greater China
Sumitomo Mitsui Banking Corporation



Raymond Chan is the Senior Vice President and Head of Syndications, Greater China of Sumitomo Mitsui Banking Corporation. Raymond has over 20 years of investment banking experience. He is active in both the corporate lending and project financing market in the greater China region and has been successfully closing a numerous of important deals. He has a keen understanding of the regional and global markets due to his extensive work on advisory and arranging transactions, including HK, Taiwan and PRC.

Dr. Gordon Tsui

徐聯安博士

副總經理
香港亨達集團



徐聯安先生 現為香港亨達集團副總經理，負責該金融集團之業務發展策略、環球業務拓展及推廣、客戶服務管理、企業傳訊工作，亦兼任公司見習行政人員總導師及培訓主管。徐先生曾於數家跨國金融機構任職，其中日本三和銀行、加拿大帝國商業銀行及中信銀行等、香港金融及證券公司，擁有超過 25 年有關零售銀行業、証券業及綜合性金融機構之豐富高層管理經驗，對環球金融業務有深入瞭解。

徐先生畢業於香港浸會大學主修經濟學，曾於加拿大多倫多大學深造，分別獲得澳洲坎培拉大學 (University of Canberra, Australia) 及澳洲紐卡素大學 (University of Newcastle, Australia) 工商管理碩士及博士學位；彼為註冊財務策劃師及英國財務會計師公會資深會員、香港証券業協會董事、伙伴教育基金委員、香港浸會大學基金會委員及國際金融學院執行委員兼客席講師、北京聯合大學客席教授，最近獲教育局委任為家校合作事宜委員會委員(2009-2001)。

徐先生對金融人才培訓工作具豐富經驗，先後為香港及國內金融、銀行及證券公司擔任業務顧問及培訓講師，並為香港大學商學院任師友計劃導師。徐先生之博士論文以金融市場關係營銷與公司預期表現關係為題獲刊登於 *Australian and New Zealand Marketing Academy (2007)* 及 *Journal of Financial Services Marketing (2008)*