

## **Appendix I: Background**

The Hong Kong Baptist University Qianhai Institute for Technology, Innovation and Entrepreneurship is positioned as a cross-boundary joint Incubation and innovation hub. It also possesses the functions of novel research and development, and has established five major bases: the Cross-border Incubation Base, Technology Innovation Base, Knowledge Transfer and Industrial Empowerment Base, Student Employment and Entrepreneurship Base, and the Local and International Joint Academic Exchange Base. By integrating HKBU's resources, the institute is committed to developing advanced technologies and enhancing the influence and significance of HKBU in Qianhai and the GBA.

### **Facilities and services:**

- Over 1,500 m<sup>2</sup> of dedicated space
- 24/7 access
- Entrepreneurship Training: comprehensive programmes in management, marketing, finance and regulations
- Policy Guidance: in-depth interpretation of the support policies of Qianhai Authority
- Industry Matching: connection of upstream and downstream supply chains to meet market needs
- Talent Recruitment: introduction of specialties to solve hiring challenges
- Financing Support: opportunities for roadshows, venture capital connections and capital matching
- Competitions and Exhibitions: resources for large-scale tech innovation events and exhibitions

### **Advantages:**

- HKBU's strengths: strong disciplines such as Traditional Chinese Medicine, AI, Art Technology, and Advanced Materials
- Affordable Space: low-cost and decent office space, with no additional general expenses
- Policy Advantages: dual subsidies from Hong Kong and Shenzhen, up to RMB1 million in rewards and tax incentives

- All-in-One Empowerment: a full-chain ecosystem covering incubation, research and development, transformation, industrialization and financing
- Prime Location: located at the Qianhai Shenzhen-Hong Kong Youth Innovation and Entrepreneur Hub, the first stop for Shenzhen-Hong Kong scientific and technological innovation